

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-01

TRSE-00 SS-15 STR-04 OMB-01 CEA-01 L-03 H-02 CIAE-00

FRB-03 INR-07 NSAE-00 USIA-06 XMB-02 OPIC-03 LAB-04

SIL-01 PA-01 PRS-01 INT-05 AGR-05 HEW-02 FEA-01 OES-03

CPR-01 USSS-00 VO-03 SCA-01 INSE-00 /108 W

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R 180855Z SEP 75

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 4653

USDOC WASHDC

LIMITED OFFICIAL USE BUCHAREST 4705

E.O. 11652: N/A

TAGS: EEWT, OVIP (PATAN, ION), RO

SUBJ: JOINT COMMISSION ACTIVITIES: VISIT OF DEPY PM PATAN

REF: A. STATE 206111; B. STATE 211904

1. I SAW PATAN SEPTEMBER 17 TO HAND TO HIM THE INVITATION

VM SECRETARY MORTON, TO RELAY WASHINGTON PROPOSALS CONCERNING SOCIAL ASPECT OF TRIP, AND TO GAIN BETTER APPRECIATION OF PATAN'S INTERESTS REGARDING POST-COMMISSION TRAVEL.

2. ON QUESTION OF HIS PROGRAM, PATAN, REFERRING TO THICK DOCUMENT WHICH HE TERMED SUMMARY OF U.S. VISIT MATERIALS, OUTLINED RANGE OF GOR INTERESTS. HE STATED THAT HE HAD GIVEN INSTRUCTIONS TO THOSE NOW IN U.S. FOR EXPERT MEETINGS TO EXPLORE THESE QUESTIONS IN DEPTH. IN ADDITION, SEVERAL GOR TEAMS COMPRISING UP TO 60 PERSONS WOULD BE DESPATCHED TO U.S. PRIOR TO COMMISSION MEETING TO PURSUE OPPORTUNITIES IN THESE AREAS FURTHER. PROGRESS ACHIEVED AS RESULT OF EXPERTS'

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MEETING AND VISITS OF GOR TEAMS WOULD THEN BE EVALUATED TO

DETERMINE WHICH ISSUES WOULD WARRANT PATAN'S ATTENTION.

3. RANGE OF INTERESTS ENUMERATED BY PATAN WERE CATEGORIZED ALONG FOLLOWING LINES:

A. U.S. LAWS/REGULATIONS RELATIVE TO ROMANIAN EXPORTS. PATAN MENTIONED SANITARY REGULATIONS ON MEAT, POLLUTION STANDARDS, FDA RESTRICTIONS ON COSMETICS/DRUGS.

B. ROMANIAN IMPORTS FROM U.S. FIELDS CITED BY PATAN INCLUDED PETROCHEMICALS AND MACHINE TOOLS. ONE SPECIFIC CONCERN WAS THE AVAILABILITY OF FINANCING ON REASONABLE TERMS FROM EXIM AND PRIVATE SOURCES.

C. EXPORT CONTROLS. PATAN MENTIONED THE DELAYS ENCOUNTERED IN U.S. APPROVAL OF EXPORT LICENSES TO ROMANIA PARTICULARLY IN ELECTRONICS AREA.

D. COOPERATION IN THIRD COUNTRY MARKETS: IN THIS CONTEXT DEPY PM CITED DISCUSSIONS WITH AGRICO AND WITH UNIVERSAL OIL PRODUCTS--LATTER IN CONJUNCTION WITH JORDANIAN REFINERY.

E. COOPERATION ARRANGEMENTS WITH U.S. FIRMS. DEPY PM RECITED FOLLOWING LIST OF FIRMS WITH WHICH GOR NEGOTIATING (ALL OF WHICH ON COMPREHENSIVE LIST PROVIDED EARLIER TO DEPARTMENT AND COMMERCE): G.D. (LARGE TURBINES), ROLLWAY BEARING CO., HERMAN INTERNATIONAL, SHALCO, FARREL, SINGER (NEGOTIATIONS, MINISTER SAID, WERE TO BE RESUMED), CLARK SCHWEBEL, AND ISLAND CREEK.

F. NUCLEAR ENERGY: (SUBJECT OF SPETEL).

4. I RAISED WITH PATAN NUMBER OF GENERAL AREAS, WHICH I THOUGHT MIGHT BE OF INTEREST BUT TO WHICH HE HAD NOT REFERRED, MY OBJECTIVE BEING AS MUCH TO ESTABLISH CURRENT LEVEL OF GOR INTEREST IN PROPOSALS AS TO STIMULATE PATAN'S INTEREST IN VISITING FIRMS CONCERNED:

A. MOTOR VEHICLES. PATAN HAD NO IMMEDIATE REACTION TO MY REFERENCE TO DISCUSSIONS WITH GM AND CHRYSLER BUT INDICATED LIMITED OFFICIAL USE

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HE WOULD CONSIDER IT.

B. AIRCRAFT. AFTER SOME HESITATION PATAN, APPARENTLY SEEKING TO FINESSE MY QUESTION, RESPONDED THAT GOR PURCHASING TWO USED BOEINGS. WHEN I REFERRED TO HIS OWN STATEMENT OF ROMANIAN INTEREST EARLIER THIS SPRING IN THREE NEW 707'S, HE INDICATED THAT HE HAD TO CONSULT FURTHER ON THIS QUESTION. GOR HAD BEEN

SHOCKED BY INCREASE IN PRICE TO \$18 MILLION PER AIR-CRAFT COMPARED WITH \$11 MILLION PER PLANE PAID FOR ORIGINAL THREE.

C. OFFSHORE OIL. GOR DESCRIBED BY DEPY PM AS HAVING RENEWED HESITATION OVER FOREIGN PARTICIPATION IN VIEW OF DISAGREEMENT AMONG EXPERTS. HE ANTICIPATED, HOWEVER, THAT DECISION WOULD BE REACHED BEFORE HIS VISIT.

D. ELECTRONIC COMPONENTS: I REFERRED TO DISCUSSION HE HAD HAD PREVIOUSLY WEEK WITH TEXAS INSTRUMENTS' REP NEUREITER AND INVITATION THAT NEUREITER HAD CONVEYED TO VISIT T.I. IF PRESIDENT SHEPHERD WERE IN DALLAS. PATAN INDICATED HE WAS WAITING FOR INDICATION AS TO SHEPHERD'S AVAILABILITY.

E. MINING. I RECALLED GOR'S INTEREST IN FINDING U.S. FIRMS INTERESTED IN ASSISTING IN EXPLOITATION OF LOW-GRADE ROMANIAN COPPER ORE, OF WHICH DEPY PM TOOK NOTE.

F. PHOTSENSITIVE PAPER. REFERRING TO FACT THAT KODAK TEAM SCHEDULED TO VISIT ROMANIA AT END OF MONTH I OBSERVED THAT THIS MIGHT BE WORTH EXPLORING, TO WHICH HE AGREED.

5. IN REALM OF PERSONAL CONTACTS IN WASHINGTON OUTSIDE COMMISSION MEETING, I SUGGESTED TO PATAN THAT HE MEET WITH EXIM PRESIDENT CASEY AND WITH CONGRESSMAN GREEN, WITH WHOM HE HAD GOOD EXCHANGE DURING CODEL ALBERT VISIT. FOR NEW YORK SEGMENT OF HIS STAY I SUGGESTED MEETINGS WITH FORMER COUNCIL CHAIRMAN HAGUE AND PRESENT CHAIRMAN ROSENTHAL. PATAN AGREED ON ALL, SAYING HE WANTED AS MANY USEFUL MEETINGS AS COULD BE FITTED IN.

6. GIVEN RANGE OF POSSIBLE INTERESTS, I INQUIRED OF PATAN LIMITED OFFICIAL USE

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AS TO HOW LONG HE WOULD NOW STAY. HE INDICATED THAT HE NOW PLANNED TO REMAIN IN U.S. FOR FIVE DAYS IN ADDITION TO TWO DAYS FOR COMMISSION MEETING. WHAT HE CONTEMPLATED WAS ARRIVING ON OCTOBER 26 AND DEPARTING ON NOVEMBER 2. POINTING OUT DISTANCES BETWEEN CITIES, DESIRABILITY OF HIS SEEING SOMETHING OTHER THAN EAST COAST, AND UNCERTAINTY ABOUT AVAILABILITY OF SENIOR EXECUTIVES ON VETERANS DAY AND FOLLOWING WEEKEND. I URGED HIM TO CONSIDER STAYING THROUGH FOLLOWING MONDAY OR TUESDAY. PATAN REPLIED THAT VISIT WOULD AGAIN BE DISCUSSED WITH PRESIDENT CEAUSESCU AFTER SCOPE OF ISSUES DEFINED ON WHICH HIS PERSONAL ATTENTION WOULD BE MOST PRODUCTIVE.

7. WE AGREED THAT AFTER RETURN OF NICOLAE STEFAN FROM EXPERTS' MEETING AT END OF NEXT WEEK, EMBASSY REPS WOULD MEET WITH STEFAN TO DISCUSS PATAN VISIT FURTHER.

8. WOULD APPRECIATE WASHINGTON THOUGHTS IN LIGHT OF ABOVE
AND IN VIEW OF EXPERTS' MEETING.

9. SEPARATE TELEGRAM FOLLOWS RECOMMENDING PRESIDENT RECEIVE
PATAN.
BARNES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INSTRUCTIONS, MINISTERIAL VISITS, BRIEFING MATERIALS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BUCHAR04705
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750323-0975
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750937/aaaabggu.tel
Line Count: 176
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 206111, 75 STATE 211904
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2003 by MartinML>; APPROVED <21 OCT 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: JOINT COMMISSION ACTIVITIES: VISIT OF DEPY PM PATAN
TAGS: EEW, OVIP, RO, US, (PATAN, ION)
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006